



M. Shannon Martin

Partner



Shannon Martin focuses on the general counsel, finance and real estate development, and property management needs of health care and public sector clients, banks and other lending institutions, developers, and non-profit and for-profit corporations. She advises clients on a full range of general governance, compliance and operational matters, and has diverse transaction experience including serving as borrower's counsel, bond counsel and bank counsel on financing transactions, and as counsel to buyers, sellers, developers, utility companies and public entities on acquisition and development projects.

Shannon's health care practice includes representing hospitals and other health care organizations including nursing, assisted living and long-term care facilities, with respect to general counsel matters such as corporate compliance and governance for non-profits and public sector requirements for public hospitals. She also advises health care clients with financing and real estate matters including bond and other financing facilities, medical practice acquisitions and physician leasing, equipment leases and the purchase, sale and development of health care facilities.

Shannon also serves as general counsel and special counsel to port authorities, counties, municipal corporations and other political subdivisions in connection with a variety of operational and legislative matters, Public Records Act and Open Meeting Act compliance, land-use issues, public improvement projects, public-private partnerships, procurement processes and disputes, conflicts of interest, charter review and amendment processes, annexations and appropriations. Shannon also advises clients on Ohio's economic development laws, programs and resources, including use of tax increment financing, creation and operation of special improvement districts, joint economic development zones, community reinvestment areas, state and federal loan and grant programs and the like.

Shannon's real estate experience also includes work with procurement and sale of real estate, zoning, leasing, condominium creation and operation, ground leases, management contracts and the like for a wide range of developments, including office and medical office, ancillary health care facilities, industrial and commercial space, student housing, long-term care facilities and multi-use projects.

Professional & Community Activities

- Member, Board of CityWide Development Corp, 2018-present
- President, Executive Committee, Greene County Community Foundation, 2004-2017
- President, Bellbrook/Sugarcreek Education Foundation, 2005-2016
- President, Executive Committee, Recovery Centers, Inc. (dba Women's Recovery Center), 2006-2013
- Member, Board of Directors, Artemis Center for Alternatives to Domestic Violence, 1997-2003; President, 2000-2002

CONTACT INFORMATION

937.224.1841
smartin@bricker.com

INDUSTRIES & PRACTICES

Economic Development
Health Care Law
Public Finance
Real Estate
Health Care Industry

DAYTON OFFICE

Bricker & Eckler LLP
312 N. Patterson Blvd.
Suite 200
Dayton, OH 45402-1800
937.224.5300 main
937.224.5301 fax



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- Member, Dayton Chapter, NAIOP
- Member, Ohio Hospital Association
- Member, American Health Lawyers Association
- Member, National Association of Bond Lawyers (NABL)

Presentations & Published Works

- Speaker, "Continuing Disclosure and Municipal Securities," Ohio Treasurer's Cincinnati CPIM Academy, September 2017
- Speaker, "ESC Facilities Workshop," Ohio Educational Service Center Association (OESCA), June 2017
- Speaker, "Public Projects and State Incentive Toolbox," I-70/75 Development Association Economic Development Summit, May 2017
- Speaker, "IRS Revenue Proclamation 97-13 and Management Contract Compensation Models," Cincinnati and Columbus, Ohio, January 2014
- Speaker, "Construction Project Management, A Survey of Critical Laws You Need to Know," Cincinnati, Ohio, November 2008
- Speaker, "Ohio's New Eminent Domain Laws," Joint Annual Meeting of the American Association of Civil Engineers, Dayton Chapter; the Society of Military Engineers, WPAFB, March 2008
- Speaker, "Public Utilities and Ohio's New Eminent Domain Laws," the International Right of Way Association, Regional Chapter, January 2008
- Speaker, "Common Interest Communities: Condominiums, PUDs and Subdivisions," University of Dayton Law School, May 2007; Cincinnati, Ohio, Fall 2006

Awards & Recognitions

- Listed, *Best Lawyers in America* (Real Estate Law), 2018–2019
- Listed, *Who's Who in Real Estate*, *Dayton Business Journal*, 2018
- Rising Star, *Ohio Super Lawyers* (Real Estate; Health Care; State, Local & Municipal), 2005–2007
- Ranked as AV Preeminent by Martindale-Hubbell

Bar Admissions & Activities

- Member, American Bar Association; Ohio Bar Association; Dayton Bar Association

Education

- Cleveland Marshall College of Law (J.D.), 1993
- John Carroll University (B.A.), 1990